



ENRICH

EUROPEAN NETWORK OF RESEARCH AND
INNOVATION CENTRES AND HUBS, CHINA

Organisation Profiles





Organisation Profiles



This project has received funding from the European Union's Horizon 2020 Research and Innovation Programme under Grant Agreement n° 733554. This publication reflects only the author's view and the Commission is not responsible for any use that may be made of the information it contains.

Preface

ENRICH - European Network of Research and Innovation Centres and Hubs, China, is a centre to offer unique services to European research, technology and business organisations, connecting them to the Chinese market. ENRICH was just launched in October in China and it is ready to trigger all the scientific and technology collaborative potential of the Chinese market for the benefit of European research organisations and technology based companies including start-ups and SMEs. ENRICH's headquarters is hosted by the EU SME Centre in Beijing and the first regional Hub is in Chengdu.

Within the context of ENRICH in China, the project team is organising a Matchmaking Tour to China from November 11th to 16th in the cities of Suzhou, Wuxi(Yixing) and Shenzhen.

The mission will enable participants to visit leading technology innovation companies and participate in thematic seminars with networking and B2B sessions. The last city to be visited will be Shenzhen, where the China Hi-Tech Fair will be held, one of the largest technological cooperation platforms in China.

This document provides the profile of each organisation in the delegation.

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Ruse Chamber of Commerce and Industry



Bulgaria
www.rcci.bg
Milen Dobrev



General Description

Ruse Chamber of Commerce and Industry (Bulgaria) is a not-for-profit non-governmental organization for the public benefit providing wide range of quality services to the member and non-member companies to help develop and expand their businesses, both at home and internationally. It aims at supporting, encouraging, representing and protecting the economic interests of the businesses and assisting in the strengthening of their economic and market relations. It encourages the entrepreneurship and supports local businesses in developing their potential and capacity to go on the domestic and international market.

RCCI has an extensive experience in project management and implementation under various EU and other funding programmes (incl. H2020, Erasmus+, Interreg, LdV, FP7, Structural funds, USAID, etc.), all initiatives related with entrepreneurial support and promotion, sustainable business development, environmental awareness for business, favouring and support of innovation, etc. BIC Innobridge is a business and innovation centre and a virtual incubator established by the chamber, which has an official BIC accreditation as a full member of the European BIC Network (www.ebn.eu)

RCCI is the first chamber of commerce established in Bulgaria in 1890. Currently it is a part of the nation-wide network of the Bulgarian chambers of commerce, consisting of 28 regional chambers, representing companies from different industrial sectors. The network of the chambers is unifying and representing also the sectorial organizations. Ruse region is located in North-East Bulgaria, and has a strategic location due to the crossing of 2 main pan-European transport corridors - #7 and #9

Carbotopia Syndicate



Austria
www.carbotopia.org
Stefan PETTERS



General Description

The association exclusively and directly pursues enhancements in the fields of Technology based Climate protection provisions by Carbon-Efficiency (achieving highest possible usage value from any Carbon being let transformed into CO₂). It aims to provide a platform for international cooperation in the fields of anthropogenic Carbon Management and thereof derived regenerative Hydrogen Economy. Further the strengthening of cross-border exchange of experience and knowledge in sustainable Carbon Management and effective use of Terrestrial Carbon within local Circular Economies in Agriculture, Renewable Materials and Storage of Energy on Demand, respectively economic use of negative regime emission free excess electricity production. This requires identification of new Value Chains for local Carbon circular economies that can widely keep Carbon stored in useful matters such as compost, renewable plastics and regenerative Energy storage in solid, liquid or gaseous aggregates.

The Association aspires acceleration and gestation of Carbon Recycling as future standard in the treatment of organic wastes that are neither recyclable nor usefully compostable for agriculture to supersede today's contemplated Best Available Technology „Incineration“ which depends on socializing its uncovered cost overruns financing mindlessly destroyed Value of Carbon contained into CO₂ for scanty use burdening citizens' free disposable incomes. Carbon-inclusive Circular Economy enables financially self-sufficient waste reduction opportunities among all demographics (climate- & culture- zones) and alternate waste sectors (municipal, industrial, agrarian).

Carbotopia™ is an umbrella brand for catalytic physical Carbon Capture Technology from decomposition-gas of bio- and/or thermo- chemically decomposed carbonaceous matter (contemporary or Paleozoic) as either a chemical energy storage or arms' length Carbon re-Use feedstock for petrochemical or acetylene refineries.

28% of the annual terrestrial Carbon turnover not useable as compost in agriculture represent 50% of today's global revenues from fossil Carbon. 20% thereof accrue as municipal household waste. Half of the latter could cover total current carbon demand of the worldwide plastics industry. In another perspective 30% Carbon Recycling of the above total could support transformation of global 1.6 Giga Tonnes per year steel production at U\$2.5/kg Hydrogen cost into CO₂-neutral direct reduction. A rate of 35% Carbon Recycling of above total for example 1 billion LDVs' 20,000km per year could be fueled for CO₂-neutral Hydrogen mobility.

A 100 plant scenario for China would create 12,000 new high skilled direct as well as 18,000 indirect job creations from services and suppliers plus induced employment from the nexus to secured existing jobs and local disposable income increases. Corresponding to the installations' depreciation periods the CAPEX is equivalent to U\$24 to U\$30 per Tonne CO₂ self-refinancing abatement-cost. As a comparison, uncovered cost overruns for alternatively built incinerator plants needed to be charged to citizens represent U\$85 per Tonne CO₂ abatement cost (from landfills).

At an annual compounded wage increase of 5% per year of technical skilled quality staff, 20% National Social Security overhead and payroll tax average of 15% result the fiscal return towards the National budget is 11% ROI on employed fixed asset capital expenditures. Which apart from solving the waste reduction need of China represent just 75% of contemporary crude oil Find-Develop-Exploration [FDE] cost per barrel substitutable by Recycled Carbon. So the multiple use of Carbon results in double use of CAPEX.

China still substantially lacking proper waste reduction and inertization infrastructure on the one hand side and having great experience and know-how in coal chemistry on the other hand side does not have the problems of potentially impairing current infrastructure in place like Europe or Singapore

always defend. However after a few years of dealing with China government Committees' agencies, local governments and large floating SOEs as well as Urban Planning Institutes and some CAS faculties we all together had to concede that China's currently valid legislation on waste remediation foresees obligatory incineration and forbids application of foreign Technologies.

University of Oulu



Finland

<http://www.oulu.fi/university/>

Jiehan Zhou



General Description

The University of Oulu is usually ranked in the top two per cent of all the 17,000 universities of the world. Our strong point is our publishing activity, such as citations and publications in Nature and Science. Among the fields of science, we rank well in clinical medicine, medicine, dentistry, life sciences, biology, information technology and data processing, electrical engineering, ecology and geography.

There are 8 faculties in the University of Oulu: Faculty of Biochemistry and Molecular Medicine, Faculty of Education, Faculty of Humanities, Faculty of Information Technology and Electrical Engineering, Faculty of Science, Faculty of Medicine, Faculty of Technology, Oulu Business School. Oulu Mining School and Oulu School of Architecture combined to the Faculty of Technology in 2018.

Invest Stockholm



Sweden
www.investstockholm.se
Jenny Berthling



General Description

Stockholm is widely recognized as one of the most innovative regions in the world. The region is home to numerous successful start-ups such as Skype, Spotify, Mojang, King, Klarna and iZettle. In fact, Stockholm has the most unicorns per capita in the world after Silicon Valley. International investors increasingly scout the region for the next rising star as many new companies thrive in the creative soil of talent and entrepreneurship.

International rankings regularly place Stockholm among the world's best regions in the fields of competitiveness, innovation, entrepreneurship and quality of life. The region is also a powerhouse of Life Science, ICT, Cleantech, Music and Fintech. Being one of Europe's fastest growing regions, it offers an inspiring living and working environment for people of all ages and backgrounds. It's also a stable region characterized by democracy and transparency, where everything planned is carried out with sustainability in mind. Stockholm was honored as the first European Green Capital ever in 2010 and aims to be fossil fuel free by 2040.

Invest Stockholm is the official investment promotion agency of Stockholm, owned by the city of Stockholm. The Stockholm region covers 55 municipalities and attracts more than 50% of the total foreign direct investments into Sweden. The core investment and business opportunities are found in innovation and tech-driven sectors such as ICT, Cleantech, Life Science, Advanced Manufacturing etc. Our team at Invest Stockholm will provide tailor-made information and advice for you to identify and facilitate investments opportunities within these sectors.

Enterprise Estonia

Estonia

WWW.EAS.EE

PIRGIT LAANPUU

General Description

Established in 2000, Enterprise Estonia (EAS) promotes business and regional policy in Estonia and is one of the largest institutions within the national support system for entrepreneurship by providing financial assistance, counselling, cooperation opportunities and training for entrepreneurs, research institutions, the public and non-profit sectors.

EAS's activities contribute to the achievement of long-term strategic goals of the Estonian economy. To this end, we support the development of companies that have export capacity and create higher added value. Our long-term goal is to help Estonia become one of the most competitive countries in the world.

EAS is governmental organisation promoting trade and investments. Enterprise Estonia is organising delegation together with the minister to Shenzhen Hi-Tech Fair. Following companies take part:

- Cityntel Ltd – Smart Street Lights
- Astri Internet – ICT solutions
- Hansab AS
- Balti Logistika AS – logistics company
- Omniva – logistics company
- Ampron – smart led display solutions
- Robotex – robots for education

SGA Mobility



France

www.sga-mobility.com

Christophe GAILLARD



General Description

SGA Mobility is a company that sells on the European market.

Its activity sectors are:

- Infrastructures to recharge electric cars, boats and buses.
- Bike and car sharing system

SGA manufactures our kiosks (infrastructure) in France.

SGA carries all our web services for our kiosks.

SGA Automation is specialized in the automation of the sector.

The company sells on the French market.

- Pneumatic actuators.
- Electric actuators
- Robots for industry

The company is looking for Chinese partners in our sector to create new opportunities.

The company is mainly looking for SGA Mobility:

- Power electronics to charge cars with the standard: CHAdeMO and CCS Combo.
- Bike sharing system

The company is looking for SGA Automation:

- Robots for industry
- Collaborative robots

LivePod Ltd.

Hungary
www.livepod.tv
Aron Kubatovics
Ferenc Hamvas

While the number of video content providers is exponentially growing, monetization opportunities for them are emerging only very slowly. Incumbent providers are expensive and can swallow up to 50% of profits.

An innovative, flexible and inexpensive technology is needed right now to serve content providers better – and more importantly – more safely.

Content creators can reach existing audiences through LivePod for only a small fraction of the typical fees and commissions, and will thus save 70% of the fees they typically have to fork out. LivePod opens the market for video content that otherwise would not see light of day. LivePod will be more than just a service or a platform: It will be an embeddable technology, like Javascript or Flash.

LivePod tokenized video platform will create a strong brand identity, ecosystem group cohesion and adherence. Tokens will give special bonuses to holders. Tokens will allow creators to better monetize their talents, and will create higher quality video contents for users.

Right from the start, LivePod's focus will be on being attractive to gaming content creators, to provide them irresistible motivation to switch platforms.

LivePod is a fully encrypted creative content monetization platform with Pay-Per-View. An embeddable one-stop shop service at a fraction of the price users currently pay. Privacy focused without profiling its users. LivePod is an “infrastructure” to run creative content services without collecting data on users. This unique combination of multiple benefits at a fraction of the cost of the competition is what distinguishes us from the rest of the pack. We have enough leverage to get the customer base to switch, supported by a longterm profitable business model for investors. None of our competitors have that. With strong tokenomics, our live video and streaming platform will reward token holders and will provide multiple ecosystem advantages.

ENRIGA



Latvia

www.enriga.eu

Aivars Lipenitis



ENRIGA helps companies to launch and grow their business in the Baltic countries in Europe and partnering territories, especially Middle East and UK. We do market research, partner negotiations, strategic sales and marketing, as well as provide full business operations with the involvement of our outsourcing partners.

There are numerous clients in our portfolio, looking for partnership possibilities, including an IT company working on a hybrid semi-decentralized community powered network for data sorting, sharing, and licencing. Now, seeking partners in research (AI, blockchain, peer-to-peer application) as well as advisors and strategic investors in China (content owners, investment funds – min 2m USD investment).

ENRIGA works with companies who want to expand. The company's primary market is the Baltics and the UK, but it is partnering with companies in Ukraine, Uzbekistan, Kazakhstan, Costa Rica, and elsewhere in terms of growing company clients' business.

Alpha Force Consulting Co., Ltd

China

www.iait-institute.org

Samuel YIN

Alpha Force Consulting is a China subsidiary of German IAIT institute, which header quarter in Hannover and is engaged in German Industrial 4.0 sector. Its partners include Fraunhofer, Humboldt University, Hannover Robotation Academy, Technical University of Braunschweig, KIT, Volkerswagen, Comau, Phoenix Contact, Deutsche Messe, Bundesverband Materialwirtschaft, Einkauf und Logistik e.V. etc.

In China, Alpha Force (IAIT China) has over 20 employees and has footprints in Shanghai, Beijing, Chengdu, Suzhou, Huai'An, Foshan etc, from north to south, from west to east. It provides service to its German partners, as well as to China governments, corporations, talents etc.

IAIT connect German Industrial 4.0 technologies, talents, companies to China market. The compapny is engaged in:

1. Build Industrial 4.0 technical center for China.
2. Promote communication between Germany and China in terms of Industrial 4.0.
3. Help German Industrial 4.0 related SMEs to enter China market.
4. Market German products/solutions to China, and help Chinese companies to upgrade their manufacturing technologies.
5. Promote innovation in between German and China.
6. Help China to build technical training and courses for operators and engineers.

JSC AICHOMAS

aichom

Lithuania
www.aichom.com
Arvydas Pleta



General Description

JSC AICHOMAS product is the smart bracelet specially suited for people with Alzheimer disease. As 60 percent of people with this disease get lost, the company's product key function is to track the person 24/7 and keep from being lost. The company's key advantages: special Alzheimer adapted design, very long battery duration due to implementation of innovative technologies and few smart sensors which lets us monitor and predict the behaviour.

JSC AICHOMAS is interested in partnering with companies who could help with mass production of our smart bracelet. The company is also willing to check if Chinese market could be a good fit for company's product, as well as potential investors.

UAB Baltic Peat



Lithuania
www.balticpeat.eu
Dalius Pupienis

General Description

UAB Baltic Peat designs and develops environmentally friendly and innovative peat products as well as their production technologies. We specialize in production of sphagnum peat moss and manage a large area of wetlands that accumulate peat. UAB Baltic Peat is based in Lithuania but has clients in many European, Asian and African countries. Company works in joint science projects with Vytautas Magnus University and Vilnius Gediminas Technical University.

Peat litter product for poultry farming: laying hen flocks, broiler flocks, breeding and fattening turkey flocks, duck and geese flocks. Out of the various types of litter available, peat litter is by far the best for binding manure nutrients, fluids and smells. This makes the storage and use of manure easier. Manure, which is dried with rapidly composting peat litter, allows the nitrogen, contained in manure and urine, to be quickly utilized by crops. Peat litter generates humus for fields and accelerates organic activity in the soil. It is all-natural, non-toxic, non-abrasive product with biocide properties.

Gumovit is a new generation plant fertilizer which allows to produce a rich and clean harvest ready to go to organic market stalls. *UAB Baltic Peat* introduces a product that has a broad spectrum of organic and mineral bioactive compounds which helps you to grow a fresh and hearty batch of produce. It has not only kept all its natural qualities but also is an exceptional product highly desired by your customers.

UAB COMOBA



Lithuania
www.comoba.com/
Andrius Zaveckas



General Description

COMOBA is specialising in development of smart screen advertising solution which is applied at transport services (Taxis, Uber cars and etc.), malls, gyms, gas stations and other high traffic areas. We have developed content management solutions which is auction based and self-service focused (Google Adwords concept adaptation to the real physical world for Out-of-Home advertising).

Problem COMOBA is solving:

Current advertising market is divided into 2 major segments - online advertising (the one you can track) and offline advertising (which is non-trackable/hard to track). Offline (Out-of-Home) still accounts for around 65% of global advertising budgets that usually provides none or very limited (not reliable) reporting on its performance. Current outdoors advertising market is expected to fully digitalize and cope the best practices of content management, which have been introduced in the 2 previous advertising transformations (online advertising and mobile advertising).

Solution:

Advertising solutions developed by COMOBA is capable of providing rich and enhanced advertisements display on a various screen solutions, including tablets, mobile phones, monitors, TVs or any other displays. In contrast to the tradition outside advertising solutions (such as banners), COMOBA solution is designed to trigger people explicit, as well as implicit memory in order to maximize information witch retain in the potential customers' memory.

Numerous diverse media content intakes could be applied in order to maximize the key goals of the campaigns. The most common intakes are:

- Static adverts;
- Video content;
- Flash content;
- Websites;
- Other.

Moreover, COMOBA smart advertising solutions allow advertisers to interact with the advertising contact live! The solution allows to redirect customers for the further purposes of the ads, e.g. to play a flash game, watch video or fill a questionnaire.

Moreover, screen panels price globally decline around 20% on an annual basis hence in the near future the screen panels price will reach the level where it will be economically efficient to replace any paper based billboards inside or outside. Moreover, the solution would provide the availability to manage those screen panel based billboards online.

Competitive advantage:

- COMOBA is the first OOH advertising platform to offer full self-service solution: Google Adwords but for OOH advertising.
- COMOBA is also a real-time ad-bidding platform.
- COMOBA is also able to target ads using Telco users' data.
- New revenue sharing model since we allow use currently existing screens for revenue generation, e.g. ATM screens.
- Multiplatform: COMOBA runs on iOS, Android, Windows, Linux and any other operating systems or device with a display.

Technology:

COMOBA enables smart and targeted Out-Of-Home advertising solutions. We connect various smart devices into an ad network for both data gathering and visualization. For data collection, the company use its own sensors and devices (i.e. gps, cameras) and 3rd party data (i.e. mobile data information, public data APIs). Data is pushed to our cloud services to the Elastic and MySQL databases.

Then the processed data is used for ad displays and bidding algorithms. The company is building a self service web client, where customers will be able to bid their ad campaigns for OOH Ads in real time. The display part is a lightweight web-based client, which communicates with backend services through API calls. The web-based client enables us to use any kind of device for display role.

Evana Technologies, UAB



Lithuania
<http://evanatech.com/>
Aivaras Kazakevičius



General Description

A Lithuanian SME, specializing in hard material laser processing tools and technology development, is offering their developed scribing/dicing technologies and optical engines for semiconductor device manufacturers. Evana Technologies (<http://evanatech.com/about>) is the company working on advanced scribing-dicing laser technologies for hard and brittle material (silicon carbide, gallium nitride, sapphire, etc.) wafers. As well as that, we are currently working on photonics projects for biotechnology.

The main products are technologies and optical engines for silicon carbide, gallium nitride scribing (patent pending WO2016193786, issued in Taiwan TWI592242 (B)). These materials are used for a new generation of high power (HP), radio frequency (RF) and LED device manufacturing.

The company also offers the technology and optical engine for sapphire, lithium niobate and other material wafers or substrates cutting or scribing (patent pending WO2016059449). For LED industry we offer the possibility to increase the light output power (LOP) of high brightness (HB) and ultra-high brightness (UHB) LED.

The technologies and optical engines are tunable and applicable for other hard and brittle material laser processing.

FREEZER01. The technology and the tool offered by the company is a state of the art optical engine for **Sapphire** substrates or/and wafer scribing, dicing and free shape cut designed to suit the needs of the semiconductor device industry (such as LED) or electronics devices industry (sapphire windows, phone touch pannel, ect.) that uses these materials. This technology allows fast single or multiple pass up to 0,5 mm thick Sapphire substrate or wafer scribing and dicing

with high quality right angle cut profiles, allowing for easy breaking with no peeling or chipping of the material. The optical engines are compact (~450 x 450 x 700 mm) and with a small footprint. Single, double or multiple beam focus as well as beam focus depth inside the wafer is adjustable. Beam power, pulse duration and repetition adjustments are possible. Additional functions can be added for engines under request from the partners.

This technology and the tool are suitable also for **fragile crystalline material** wafer scribing, designed to suit the needs of the optical and crystalline material and their products manufacturers or electronics devices industry that uses these materials.

FREEZER02; FREEZER03. The technology and the tool offered by the company is a state of the art optical engine for **Silicon Carbide** and **Gallium Nitride** semiconductor wafer scribing and dicing designed to suit the needs of the semiconductor device industry. Could apply the manufacturers of high power (HP) or/and radio frequency (RF) electronics that are using these new generation materials. This technology allows fast single pass (300 mm/sec) up to 0,4 mm thick SiC or GaN wafer scribing and dicing with high quality right angle cut profiles, allowing for easy breaking with no peeling or chipping of the semiconductor material. The optical engines are compact (~450 x 450 x 700 mm) and with a small footprint. Single, double or multiple beam focus as well as beam focus depth inside the wafer is adjustable. Beam power, pulse duration and repetition adjustments are possible. Additional functions can be added for engines under request from the partners.

JSC “Innovative process solutions”

Lithuania
<http://ips.lt>
Darius Didžgalvis



General Description

JSC “Innovative process solutions” are innovative company that offers smart services to the market. JSC “Innovative process solutions” was found in 2015 with the goal of helping businesses optimize and simplify business processes as well as cut human resource costs. The company’s products are designed to help businesses and state institutions as well as serve specific social needs, including support to homeless hostels, crisis canter’s and penal institutions.

JSC developed the unique centralized biometric sobriety testing service www.work-sober.com by combining our knowledge of the Internet of Things, cloud computing, biometry and smart engineering.

The www.work-sober.com service offered the market a solution that facilitates quick regular sobriety testing and worktime monitoring. The company’s system allows to eliminate human error, save human resources and ensure that employees are sober in the workplace. More than 130 Lithuanian companies trust us and use our services. More than 27,000 of their employees are tested regularly.

A talented team of professionals is what leads our company in the path to success. 15 young and ambitious IT, telecom and engineering, business administration and sales specialists work at our company. Their experience, knowledge and drive to develop smart solutions allow us to compete with the leading companies.

Since the company seek to constantly offer new smart solutions to businesses, we improve our system regularly, introducing new functionality

Matchmaking Tour 2018 – ENRICH in China

that allows to optimize business processes even more. The company ensure and guarantee that the service will run smoothly always which lets us be closer to our customers – here and now.

Kevin EU and Baltic Institute of Advanced Technology

kevin.

Lithuania
<https://getkevin.eu/>
Tomas Krilavičius



General Description

kevin. is a fin-tech start-up based in Vilnius, Lithuania. Team is constantly growing and now consists of 22 highly-skilled specialists from various fields. Today our main priorities are research, development of technical solutions and network expansion by connecting more banks and other financial market participants into one versatile and convenient platform.

Kevin is interested in development in Chinese market and possible partnerships. kevin. platform provides users various services like money transfers (IBAN, SEPA, Direct Debit), acquiring services for merchants and ability to connect all your accounts and wallets to one kevin. card. Our developed in-house API allows to connect other services like currency exchange, loans, insurance and etc.

Kevin's AI partner – the Baltic Institute of Advanced Technology (<http://bpti.eu>)

In collaboration with scientists from BPTI, we are building an AI-based customer credit scoring system which analyzes financial activity. According to the PSD2, we are acting as an AISP. Our AI robot analyzes the customers' financial statements and generates a score based on financial activity

Analyzing big data and offering personalized services to clients based on their financial behavior Machine learning and custom-tailored offers based on social activity and financial behavior.

MOLBERTAS



Lithuania
<http://www.molbertas.lt/>
Marius Skarupskas



General Description

MOLBERTAS is an innovation scouting company

Be it a private entity, non-governmental or governmental institution our team will put all our passion and efforts into rethinking, re-imagining and restarting their activities that stand in their way to being successful.

Working together and driven by a common goal we could transform business model, culture of organization and processes as well as create or redevelop services and products.

Interdisciplinary cooperation is a key ingredient in the spirit of innovation team. Following that belief, we closely work with scientists, designers, various experts from business, artists and technology specialists.

MOLBERTAS will guide you through the entire innovation process: setting the challenge, generating ideas, assessing the market potential, bringing together the team, guiding through the process of development, building prototype, testing it and, finally, launching it to life.

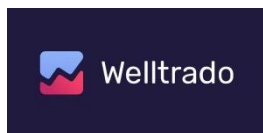
Adventure Library is a form of Mixed Reality which combines cinema, escape room, and virtual reality. Carefully selected features from all three components allow the players to fully immerse into the chosen activity (game, adventure, and discovery) right at the beginning and become the one who can either completely change the story line or if desired only slightly influence the course of events. It is all in the hands of the player and operator.

ADVENTURE LIBRARY is:

- Modular room with easily adjustable size in which teams of various sizes (from 2 to 14 individuals)
- The activities are designed for all age groups starting from the age of 3.
- Duration of activities are from 15 min. to 50 min.
- Activities are fully computerized and therefore easily manageable.
- Interactive video projection which creates unique environment for the chosen activity.
- Requisites (lasers, balls, torches, tools and other equipment) get players interactively involved in the chosen activity guiding them the entire way.
- The room can be easily transformed from one theme or activity to another.

It is important to note that AL is not merely a projection. The players are involved both physically and mentally from the first second of the activity. In other words, players are not as the spectators in a movie; on the contrary, they are actors who can take decisions, change the course of events, run, jump, disarm explosive devices, catch mice running in the room, and live through real emotions.

UAB MIFX Asset Management



Lithuania
www.welltrado.com
Arturas Svirskis



General Description

The idea development has started in the beginning of 2017 and immediately Welltrado was accepted by one of the leading B2B accelerators in North Europe called Startup Wise Guys. After the program we already had 50+ P2P Lending Platforms closely working with us from Central and North Europe. Currently (after 18 months of existence), we are working with ~100 Lending Platforms from Europe and now we are considering expansion to SEA region and China. Starting from Q2 2018 we started to feel attention from Asian P2P Lending Platforms.

Within this period we have brought ~3M investments to our partners.

Categories of Lending Platforms that Welltrado works with:

Welltrado works in P2P Lending Industry. It involves these categories: P2P Lending Industry, Loans to SMEs, Invoice financing and Real Estate Financing.

Products that Welltrado will offer to investors:

- An aggregator of P2P Lending Platforms and Investment Monitoring Dashboard;
- The P2P Fund;
- The investment aggregator (Investors will be able to invest in all loans and platforms via Welltrado).

There is very big P2P Lending Market in China. There are ~4500 P2P Lending Platforms in China, whereas ~1500 in the rest of the world. About 118 P2P

lenders have failed in July, the most since 2016, which is very big problem. As articles state - China's Peer-to-Peer Lenders Are Falling Like Dominoes.

Welltrado wants to help local investors who invest in P2P Lending platforms by making the investment process much more convenient and guarantee some assurances to them.

Therefore, Welltrado is going to offer 3 product for investors:

- **Monitoring dashboard.** In average, a traditional P2P loan investor invests in 7 different Lending Platforms and much more loans. Therefore, it is very time consuming to monitor all the investments at different platforms. Even worse, the overall stats are summed at Excel (in the most common case). Therefore, Welltrado has already created a monitoring tool where investors can upload their investments from different Lending platforms and the overall result is shown at Welltrado's dashboard.
- **The Fund.** Investors invest in one of our 3 funds (as we are already acquiring the Asset management license). Therefore, we will be able to reinvest these funds in the least risky loans, based on our assessment algorithms which analyze borrower profile.
- **Investment gateway.** As Welltrado will aggregate hundreds of licensed platforms and millions of loans, investors will be able to invest in all investment opportunities via single dashboard without even leaving Welltrado. Therefore, investors will not have to register multiple times at different platforms, they will save time as only one verification will be needed

Welltrado seeks to be one-stop-shop for the whole process of investing

CJSC Workpower



Lithuania
www.ooniq.com
Aleksandr Prochorov



General Description

Ooniq is a newly emerged business venture that aims to develop a viable business model to meet the insurance marketplace need and thus solve traditional insurance problem. Our core team members have more than 15 years experience in the insurance industry. Working for multinational insurance companies helped us to gain a lot of knowledge and experience in the field and thus propose holistic solution for open insurance.

Ooniq team consists of more than 20 insurance and business professionals who believe in a positive insurance structure. Together with our experienced IT partner from Switzerland we are developing advanced solutions which will bring a new generation technologies and modern solutions to upgrade insurance industry to a new level.

Ooniq will have MVP this year in December 2018. In order to develop the product for the market in 2019-2020, we aim to attract investor's funding and thus we had already started seed round of investing rounds. Our goal is to have full operations in APAC markets in the end of 2022.

Ooniq is developing a decentralised solution for insurance companies to revolutionize ways they serve their markets and customers. This will help to save insurers' time and money and find new ways to compete and expand. Ooniq solution consists of blockchain enabled protocol (For better data management and transparency reachable via GraphQL API for combining different external data sources and data from blockchain network), modules powered platform (Infrastructure that allows to optimise operational costs: use insurance & external source modules, create new insurance modules and

build new products in much easier way) and DAPPs (Ready to use, individualised final insurance products that meet consumer needs with opportunity to build community insurance with the money-back. Possibility to create own DAPPs). All these levels are customisable to fit every insurance company's need. Oniq can be implemented completely or by separate individualised modules.

Ooniq solution is different from other insurtech solutions because a) we provide full scope solution for insurers and insurance service integrators; b) possibility to individualise (separate modules according to the client needs); c) high consumer engagement (community based social proof customer-centric approach); d) money-back (if there are no claims customers receive their money back); e) automated processes (for sales and claims handling).

Today legacy insurance distribution models do not work in Asia. A high portion of Asian consumers and businesses are currently not insured, unable to afford traditional insurance and at the same time, are highly geographically dispersed. Traditional distribution is costly. Ooniq is solving problems of traditional insurance distribution through the application of emerging digital technologies, which help remove various inefficiencies and eliminate reliance on legacy models.

WRYEDGE, Ltd.



Lithuania
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TOMAS NARBUTAS



General Description

WRYEDGE is small innovative, product design company founded in 2013. In its early years, WRYEDGE was solely a design company, creating new products solutions for various industries. After many successful engineering solutions this small company has gained the trust of large manufacturers. Currently, WRYEDGE is rapid prototyping company with big ambitions and own character, which is reflected company's professionalism, knowledge, non-daily thinking and realized goals. The company has enough professional experience with particular and difficult situations, which allows be original, curiosity, flexible and provide services to both, businesses and the typical consumer. WRYEDGE is able to offer industrial design and engineering solutions, various type of 3D printing (MJP, SLS, SLA FDM), CNC machining and turning, laser marking and cutting. Wide range of equipment, tools and methods are the suitable implements to fulfill different project and give all clients high quality services from product idea till low batch production.

Multifunctional laser devices for various material treatments, which can be adapted to the precise manufacturing and supply industries. The devices have the wide range of material surface treatment functions: from simple and colorful surface marking, measuring to micro drilling and welding. Ability to set different functions, control, monitor remotely and adapt to manufacturing process, sets they apart from others similar products on the market.

Small scale vertical axis wind turbines for smart city solutions.

PPM Consulting

Lithuania

www.ppmconsulting.eu

Indre Jakaityte



PPM Consulting provides advisory services for private and public sectors, manages governmental relations, various projects. PPM Consulting also is developing Skills.Surf – online 1 on 1 teaching and learning platform.

Skills.Surf is a global customized 1 on 1 teaching and learning platform for personal growth. Skills.Surf connects customers and professional service providers worldwide and offers a variety of skills to improve: foreign languages, business language, public speaking, copyrighting, etc.

Skills.Surf meets the growing trend of personal growth and is based on personalization and customization. You learn what you really need to know. No time is wasted in taking entire or even the wrong courses, when only some specific knowledge is needed. Skills.Surf has been created to build a bridge between Europe and Asia. Skills.Surf is a great tool not only for individuals, but also for businesses. It helps to boost employees' productivity, improve the quality of services and understand different cultures.

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